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## M-184

M. B. A. (First Semester) Examination, Nov.-Dec. 2017

(For Regular/ATKT/Ex. Students)

Paper: FT-CC-104

## ORGANIZATIONAL BEHAVIOUR

Time Allowed: Three hours

Maximum Marks: 85

Note: Attempt any five questions. All questions carry equal marks.

\*\*What is Personality? What factors determine personality? Discuss with suitable illustration.

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2. What are Values? Discuss how terminal value are different from instrumental value.

3. What is Attribution Theory? What are the three determinants of a attribution? Discuss its implications with appropriate examples.

4. What is Learning? Discuss the major theories of learning.

- 5. What is Motivation? Discuss Vroom's process theory of motivation.
- 6. What is the premise of trait theories? What traits are associated with leadership?

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- 7. What is Conflict? Discuss the conflict process in detail.
- 8. Define Group. Discuss the five stages of group development.
- 9. Discuss the strengths and weakness of group versus individual decision making? Give appropriate illustrations.

16. Write notes on : (any two)

(a) Social Loafing

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(b) Functions of IQ & EIQ

(c) Group Think

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