

**M-181**

**M. B. A. (First Semester) Examination,  
Nov.-Dec. 2017**

**(CBCS Course)**

**(For Regular/ATKT/Ex Students)**

**Paper : FT-CC-101**

**MANAGEMENT CONCEPTS and PROCESSES**

**Time Allowed : Three hours**

**Maximum Marks : 85**

**Note : Attempt any five questions. All questions carry equal marks. (17×5=85)**

1. Discuss the Human Relations approach to management.

M-181

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[ 2 ]

2. Why do you mean by scientific management? Explain its importance.
3. Describe the types of "plans"? Which type of plan you like the most and why?
4. Write a note on "Management by Objectives"?
5. Explain in detail the process of organising?
6. Elaborate the concept of "Decentralization of Authority"? Briefly explain merits and demerits of decentralisation.
7. Write a detailed note on Management by Exception.
8. What do you mean by "Group Decision Making"? And narrate the guidelines for effective decision making.
9. What do you understand by term management control? Explain the types of control.
10. Discuss in detail the various principles of "Controlling". Why controlling is necessary?

1,270]

M-181